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JUL 20 1978  
U.S. DEPT. OF JUSTICE

UNITED STATES DEPARTMENT OF JUSTICE  
WASHINGTON, D.C. 20530

SUPPLEMENTAL STATEMENT

Pursuant to Section 2 of the Foreign Agents  
Registration Act of 1938, as Amended

For Six Month Period Ending AUG 2 1978  
(Insert date)

Name of Registrant

Registration No.

JAPAN TRADE CENTER

1850

Business Address of Registrant

230 North Michigan Avenue, Chicago, Illinois 60601

I - REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in Item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

Date Connection  
Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? ☐ Yes ☒ No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☒

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
Noboru Hatakeyama	Executive Director	May, 1978

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☒ No ☐

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
Shuji Ogawa	2632 Princeton Ave. Evanston, IL. 60201	Executive Director	May, 1978

## II - FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

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9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

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10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

JAPAN EXTERNAL TRADE ORGANIZATION (JETRO)

OSAKA MUNICIPAL GOVERNMENT (Please refer to Schedule 1, attached)

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## III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Please refer to Schedule 11, attached

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<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?

Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Japan External Trade Organization (JETRO)

\* Please refer to Schedule II, Activities - 2, PR & Exhibition Department and Section V - Political Propaganda, Items 16 -- 24 of this statement.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?

Yes ☐ No ☒

If yes, describe fully.

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<sup>2</sup> The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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Please refer to Schedule III, attached

\$ 428,921.31

Total  
\$

14. (b) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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<sup>3</sup> A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

<sup>4</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS - MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
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Please refer to Schedule IV (A) & (B), attached

\$ 463,103.49

Total

15. (b) DISBURSEMENTS - THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS - POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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**V - POLITICAL PROPAGANDA**

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Japan External Trade Organization, Tokyo, Japan

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<sup>5</sup> Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?

Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

Japan External Trade Organization, Tokyo, Japan

Amount --- \$ 53,848.17

Period --- October 1977 to March, 1978

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☐ Radio or TV broadcasts ☒ Magazine or newspaper ☒ Motion picture films ☐ Letters or telegrams  
articles  
☐ Advertising campaigns ☐ Press releases ☒ Pamphlets or other publications ☒ Lectures or speeches  
☐ Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☐ Public Officials ☐ Newspapers ☐ Libraries  
☐ Legislators ☐ Editors ☐ Educational institutions  
☐ Government agencies ☒ Civic groups or associations ☐ Nationality groups  
☐ Other (Specify) \_\_\_\_\_

21. What language was used in this political propaganda:

☒ English ☐ Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period?

Yes ☒ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

24. Did you file with the Registration Section, Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act?

Yes ☒ No ☐

## VI - EXHIBITS AND ATTACHMENTS

### 25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A<sup>6</sup> Yes ☐ No ☐ Not applicable  
Exhibit B<sup>7</sup> Yes ☐ No ☐

If no, please attach the required exhibit.

- (a) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☐ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

<sup>6</sup> The Exhibit A, which is filed on Form OBD-67 (Formerly DJ-306) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup> The Exhibit B, which is filed on Form OBD-65 (Formerly DJ-304) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements, been filed by all of the persons named in Items 5 and 7 of the supplemental statement?

Yes ☐ No ☒

If no, list names of persons who have not filed the required statement.

Mr. Shuji Ogawa (His short-form is attached with this statement)

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

  
Yoshinori Nishikawa  
Chief Executive Director

Subscribed and sworn to before me at

this

2<sup>nd</sup>

day of

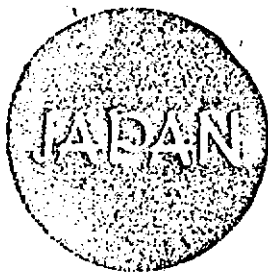
August

, 19

78

  
(Signature of notary or other officer)

<sup>8</sup> The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, Department of Justice, Washington, D.C. 20530.



# TRADE LETTER

# HOTLINE

January-February, 1978  
Vol. 8, No. 1

**NOTE:** Additional information on any of the topics described here may be obtained by writing or calling the Japan Trade Center, Chicago, citing the code number or numbers shown in the left-hand margin.

## NEWSBRIEFS

### *U.S./Japan Trade Pact Signed*

- 1781 Representatives from the United States and the Japanese governments signed a trade pact to reduce Japan's balance of payment surplus. During Fiscal 1978, Japan predicts a reduction in the trade surplus to approximately \$6 billion, down from the estimated \$10 billion predicted for the end of Fiscal 1977. Some of the major points of the trade agreement are for Japan to: a) move up the target date to April 1 for tariff reductions on American imports; b) removal of quota controls on 12 products; c) increase import quota levels on high quality beef, oranges and citrus juice. Japan is also to send missions to the U.S. to investigate possible ways to increase imports of forest products and machinery and improve opportunities for foreign suppliers to sell to the Japanese government. U.S. Trade Representative, Robert Strauss, also promised that the United States would help improve its balance of payments position by reducing its foreign oil imports.

### *Japan Offers to Cut Tariffs on Variety of Imports*

- 1782 Japan has offered to cut import tariffs on mineral and industrial goods by an average of 42 percent, as an important step toward lowering trade barriers. Japan's Ambassador to the United Nations presented the 400-page proposal to the Tokyo Round of the GATT-sponsored Multilateral Trade Negotiations (MTN) taking place in Geneva.

### *Wholesale Prices Down in Japan*

- 1783 A Bank of Japan report shows Japan's wholesale prices down for the first time in six years due to the yen's rapid appreciation in value against the dollar, along with inactive domestic economic activities. The wholesale price index from 1977 showed a 1.5 percent drop against 1976, the first decrease since 1971. The decrease was also due to a slump in the overseas commodity market.

*Tax Reform Plan Proposed by Japan's LDP*

- 1784 The Liberal Democratic Party has suggested the government impose a new tax on crude oil in Fiscal 1978 to help boost revenue. They also recommended tax cuts for plant and equipment investments and to home buyers to stimulate the sagging economy. While the proposal called for reduced taxes on profits of land sales by both individuals and corporations, there was no recommendation for revising tax privileges for the medical profession cited as an example of unfairness in the taxation system.

*Japan's Foreign Aid Up in Excess of 62 Percent*

- 1785 1977's foreign aid commitments by Japan recorded a 62.6 percent increase according to the Foreign Ministry. The large increase was due to the expanded efforts to live up to their pledge of doubling Japan's assistance over the next five-year period.

*Expansionary Budget Needed to Secure Stable Economic Growth*

- 1786 Economic Planning Agency Director, General Kiichi Miyazawa, advised Prime Minister Fukuda to prepare an expansionary 15-month budget covering the last quarter of Fiscal 1977 and Fiscal 1978 to help Japan ensure stable economic growth in 1978.

*Japanese TV Plants Increasing in the U.S.*

- 1787 Tokyo Shibaura Electric Company of Japan (Toshiba) has announced plans to build a color TV factory near Nashville, Tennessee, thereby raising the total to six Japanese affiliated TV manufacturers in the United States. Shortly before Toshiba's announcement to build their own factory, Hitachi, Ltd. announced their plans to form a joint venture with General Electric to engineer, produce and market TV sets in the States. The new company will be named General Television of America, Inc. and they have assured continued employment for approximately 4,000 GE workers. Toshiba, Hitachi and Mitsubishi, who had previously announced plans to put into production a new TV plant in California in the near future, join Sony, Matsushita and Sanyo Electric, who have already undertaken extensive assembly and manufacturing operations in the U.S.

RECENT U.S./JAPAN BUSINESS ACTIVITIES

- 1788 Stanhope Ltd., a wholly-owned subsidiary of Stanley Home Products Inc. will begin home-party marketing in Japan. The company has been making preparations for direct marketing since its establishment in Yokohama last March.
- 1789 Boso Oil & Fat Co., a leading rice bran oil manufacturer in Tokyo will buy raw material rice bran, to cope with the shortage Japan is encountering, from Elco, a U.S. grain processor based in Houston, Texas.

- 1790 Mitsukoshi, Ltd., Japan's largest department store will enter the U.S. retail market later this year by opening a store on Park Avenue in New York City. A decision still has not been reached on whether they will cater mainly to the Japanese tourist by selling American brands or market Japanese products for the U.S. customers.
- 1791 Nissin Food Products Co. of Osaka, Japan's largest instant noodle manufacturer is planning on capitalizing on the rapidly growing demand for instant noodle products in the United States by tripling their production capacity in the U.S. by enlarging production facilities at its plant in Gardena, California and by building a second plant in Lancaster County, Pa.
- 1792 Honda Motor Co. has outlined its plans to start a wholly-owned assembly company, Honda of America Manufacturing Inc. in Union County, Ohio. Construction of the factory should begin in early 1978 and will be registered with Ohio State authorities. The factory will initially assemble two types of large-capacity motorcycles, the GL1000 and the CBX.
- 1793 Sumitomo Chemical Co., Sumitomo Shoji Kaisha Ltd. and Stauffer Chemical Co. are forming a joint venture, The Mount Pleasant Chemical Co., to produce a Japanese developed insecticide at a plant in Mount Pleasant, Tennessee. Stauffer will market the product initially for forestry use, but plans to carry out tests so the products can be registered with the U.S. government for use in cotton and coffee fields as well as other crops.

## CAPSULE COMMENTS

*(Complete research reports on the following topic is available upon written request to the Japan Trade Center, Chicago)*

### *Mini Marketplace: Instant Foods in "Cook-In Pouches"*

- 1794 A new trend in the instant food business--products sterilized and sealed in "cook-in" pouches--is rapidly gaining popularity in Japan. Known as "retoruto" food in Japan, these products are packaged in aluminum foil and/or plastic, which are sealed by fusing and sterilized at a high temperature. Pouched foods have many advantages, since they weigh much less than canned foods; require no can opener; and do not dirty pans. The one-serving portion makes these foods perfect for snacks, for single people and for quick late-night suppers. (Source: FocusJapan, January 1978)

## NEWS FROM THE TRADE CENTER

- 1795 The Osaka International Trade Fair '78 will be held from April 19 to 30, 1978, at the Osaka International Fair Minato Fair Grounds. The official visitor's card will be obtainable from Japanese Consulates, JETRO offices or by writing to Osaka International Trade Fair Commission. The holder of the Official Visitor's Card will be granted the following privileges: exemption from visaing fee on the passport; free admission to the Fair during its entire period; free copy of the Fair's Official Catalogue, an Overseas Buyer's Badge and other related materials.

1796

AN OFFICIAL JAPANESE GOVERNMENT "IMPORT PROMOTION MISSION" will visit Chicago in early March to meet with American manufacturers in an effort to encourage and assist Midwestern companies in selling their products or services to Japan. Mission members are interested in the following product areas:

- (A) Machinery and Machine Tools -- March 12-15, 1978, (Chgo); Clev (Mar. 9-10)
- (B) Consumer Products --
  - a) Fashion and Leisure Goods -- March 9-10(Chgo)
  - b) Processed Foods, Wines and Spirits -- March 9(Chgo); Minn (Mar. 6-7)
  - c) Housewares, Furniture & Floorcoverings -- March 9

The Consumer Products group will consist of approximately twenty buyers representing Japanese department stores and approximately twenty persons representing chain stores and supermarket operations. Mission members are interested in meeting with firms that have not yet exported to Japan, as well as companies currently exporting their products or services to Japan.

Anyone interested in meeting with members of this mission should immediately contact the Chicago office of the U.S. Department of Commerce, 55 E. Monroe St., Room 1406, or call 312/353-4450. Primary contact: Gerald M. Marks.

1797

JAPANESE IMPORT PROMOTION MISSION MEMBERS TO BE FEATURED AT U.S./JAPAN TRADE SEMINARS

CINCINNATI, OHIO, March 7

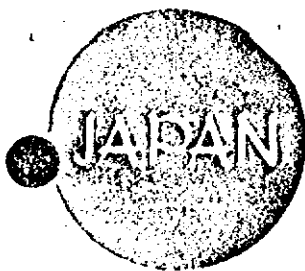
Mr. Toshihiro Tomabechi, Managing Director, Mitsubishi Corporation and Deputy Head of the Japanese Import Promotion Mission, will be the featured speaker at the "Export to Japan" seminar on Tuesday, March 7, 9:30 a.m. to 4:00 p.m., at the Cincinnati Convention/Exposition Center. The seminar, which is open to the public with advance registration through the Greater Cincinnati Chamber of Commerce (513/721-3300), will include business executives from Japan, as well as government trade promotion representatives from the Japan Trade Center, Chicago.

INDIANAPOLIS, INDIANA, March 8

Mr. Yoshiharu Yamada, Executive Director, Japan External Trade Organization, (JETRO), Tokyo, Japan, will discuss "U.S.-Japan Trade Relations" at an export conference on "Doing Business With Japan", Wednesday, March 8, 9:30 a.m. to 4:00 p.m., at the Atkinson Hotel, Indianapolis, Indiana. The program will feature Japanese business executives participating in the official Japanese government Import Promotion Mission visiting the United States at this time. The seminar will be open to the public with advance registration through the Indiana District Export Council, c/o The U.S. Department of Commerce (317/269-6214). Mission members will be joined by government trade promotion representatives from the Japan Trade Center, Chicago.

CHICAGO, ILLINOIS, March 9

Mr. Yoshizo Ikeda, President, Mitsui & Company, Ltd. and Acting Chairman of the Japanese Import Promotion Mission to the U.S., will give a major address on "U.S. Exports to Japan as a Way to Expand U.S./Japan Trade Relations," Thursday, March 9, 1978, at a luncheon to members and guests of The International Trade Club of Chicago. The meeting, which is open to the public with advance registration through the Trade Club (312/341-9021), will be held at the Palmer House Hotel, Adams Ballroom in Chicago, at noon.

NEWSBRIEFS11771 *MITI Release Report on How to Successfully Enter the Japanese Market*

MITI, the Ministry of International Trade and Industry, in an effort to dispel the "myth" that the Japanese market is impenetrable against import, has released a report entitled, "Japanese Markets: The Myth and the Reality." It advises foreign businesses on how to be successful in entering the Japanese market. The report is an answer to the criticisms leveled against Japan by industrial nations, that Japan's percentage of imported manufactured goods is too low compared to their total amount of imports. It also shows that Japan's 17 restricted import items are, in fact, lower than many of the European Community members. The report answers charges against their safety and inspection systems and states that these standards were established to comply with social needs and that they do not discriminate against foreign products. In conclusion, it suggests that companies develop products suitable to the Japanese market; learn the supply setup and make the necessary investments if they wish to successfully enter the Japanese market.

11772 *Joint U. S. - Japan Trade Facilitation Committee Formed*

The establishment of a joint U.S./Japan Trade Facilitation Committee has been announced by Secretary of Commerce, Juanita M. Kreps and Japan's Minister of International Trade and Industry, Tatsuo Tanaka. The Committee will pursue ways to increase Japan's imports from the U.S., as well as from other countries through a series of activities, which encompass finding ways to lower or remove difficulties U.S. firms confront with Japanese trade practices or procedures when trying to set up or expand sales in Japan; seeking ways to increase imports of manufactured goods and conducting seminars to inform American sellers and Japanese buyers on ways to gain access to the Japanese market.

11773 *Japan's Overseas Investments up 5.3% Over Fiscal '75*

Overseas investments by Japanese corporations in fiscal 1976 rose 5.3 per cent over the previous fiscal year to \$3,462 million, but still remained below the fiscal 1973 level of \$3,494 million, a MITI survey revealed.

11774 *Japan's Capital Spending, Consumer Spending & Private Demand Sluggish*

Economic reports by Japan's Finance Ministry show corporate capital spending, consumer spending and private demand are generally inactive. Production among the automobile and large-sized industries is reported active along with manufacturers of machine tools, precision machinery and farm implements. However, the steel, shipbuilding, petrochemical and fertilizer industries are not showing signs of recovery. The employment situation is showing a slight improvement due to the increase of public works in the first half of Fiscal 1977.

11775 *U.S. Imports From Japan Down While U.S. Exports to Japan Up During September.*

According to the U.S. Department of Commerce, even though the U.S. trade deficit with Japan in September has dropped, the nine-month figure of \$5,809 million is already higher than the total 1976 figure of \$5,360 million. Figures from the Commerce Department show a decrease in September of U.S. imports from Japan to \$1,624.2 million (before seasonal adjustments), down from \$1,763.3 million in August, while U.S. exports to Japan rose from \$787.4 million to \$801.9 million during the same period.

11776 *MITI to Help Finance Production Plants in Advanced Countries*

MITI, The Ministry of International Trade & Industry, is moving to actively help Japanese companies set up production plants in industrially advanced countries mainly through financing help. MITI hopes this move will soothe criticism from foreign sources regarding Japan's rising exports and also be advantageous in relation to the rising yen.

11777 *Japan Raising its Beef Import Quotas*

The Agriculture & Forestry Ministry, realizing the importance of Japan increasing its beef import quota, has decided to increase its quota for the second half of Fiscal 1977 to 40,000 tons, an increase of 5,000 tons. It has also doubled quotas for imported beef planned for hotel use. The Ministry has notified Japan-based Embassies, particularly, those of the United States, Australia and New Zealand, realizing this matter was of urgent concern to these nations.

11778 *Europe -- Not Japan -- Major Cause of Steel Import Increase.*

The major increase of steel imports for the first nine months of this year have come mostly from the major European producers -- not from Japan as recent press reports have suggested to American readers. The increase in European steel imports total 134 percent over the same period of 1976 compared with a negligible rise of only 0.9 percent in Japan steel imports, according to the American Iron & Steel Institute.

U.S./JAPANESE RECENT BUSINESS ACTIVITIES

- 11779 Sumitomo Chemical Co. is increasing its annual production of pyrethroid-based agricultural chemical to 500 tons, due to their agent, Shell Chemical Co. of Houston, winning government approval. The chemical is used to protect cottons as well as vegetables.

- 117710 The Klopman Mills Division of Burlington Industries, Inc. has been named agent in the United States for Kanebo Ltd.'s Belleseine man-made suede, widely used in clothing, particularly women's dresses. Burlington will handle approximately 75 percent of American sales of this fabric.
- 117711 Nissin Foods (USA) Co., a California-based, wholly owned subsidiary of Nissin Food Products Co. encouraged by the demand for instant noodles in the Eastern United States is building its second manufacturing plant in Lancaster County, Pennsylvania. The company will employ approximately 300 local residents.
- 117712 A three-year polybutadiene export contract has been completed between Ube Industries Ltd. and Dow Chemical Co. The high-impact polystyrene will be produced by Dow from the material supplied by Ube Industries.

JAPAN TRADE CENTER CHICAGO NEWS*Export to Japan Seminars Announced*

Japan External Trade Organization and the U.S. Department of Commerce will co-sponsor a series of seminars in the United States over the next several months to teach American companies how to export to Japan. JETRO'S Midwestern U. S. representative, the Chicago-based Japan Trade Center, has recently concluded seminars on this subject in Chicago and Minneapolis. Future seminars are scheduled for Milwaukee, Cincinnati and Omaha on dates to be announced. These seminars will explore how best to increase access for U. S. goods and services to the Japanese market, as well as how to enhance their acceptance by Japanese consumers and businessmen.

'APSULE COMMENTS117713 *Mini Marketplace: Wallpaper*

Wallpaper, particularly small flowered patterns and solid colors, is becoming popular as a means of decorating homes, especially among young Japanese couples. While the increasing popularity of the Western-style room has helped to popularize wallcoverings, they can also be used in the traditional Japanese-style room and can even be applied to the fusuma (sliding doors). Department stores, in an effort to help increase sales, have "model rooms" on display along with providing free consultation and demonstrations on wallpaper hanging. Imported wallpaper is very popular, due to its good quality; however, the large patterns that are offered, often do not go well in the small Japanese house.

117714 *The World Import Mart Part of Sunshine City Project*

The World Import Mart, a vigorous undertaking by Japan's private sector to increase imports, is under construction in the midst of Sunshine City, Ikebukuro, in the heart of Tokyo. The eleven-story Mart will consolidate a range of multi-purpose facilities to promote imports into Japan. Among the services available will be a World Trade Promotion Center and an International Business Information Center which will serve to lighten the burden of the international trader and make the jobs of entering the Japanese market much easier. The Japanese government is considering the possibility of participating in the World Import Mart project which ties in with the recently formulated government policy of establishing permanent facilities for promoting imports to Japan.

PUBLICATIONS IN JAPAN TRADE CENTER LIBRARY

Focus Japan, October, 1977 (JETRO)

Toward a Working Knowledge of Japan (JETRO)

Japan Industry Forecast, July, 1977 (Industry Forecast, Inc.)

Business Japan 1977 8A

Japan Economic Yearbook 1977/1978 (The Oriental Economist)

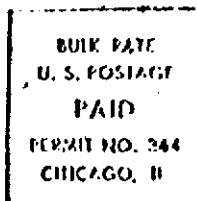
The Business Community - Natural Resources Crisis in the 1980's (Japan Economic Topic News Co., Ltd.)

General Merchandise Guide of Japan 1977-78, Hall Of Japan (General Merchandise Promotion Center)

Nippon -- a Chartered Survey of Japan 1977/78 (Kokusei-sha)

Foreign Automobiles in Japan (Japan Automobile Mfg. Assoc., Inc.)

Japan Trade Center  
230 N. Michigan Avenue  
Chicago, Illinois 60601



SCHEDULE I

The Japan External Trade Organization (JETRO) is a wholly owned organization of the Government of Japan and part thereof, created by special legislative enactment, for the purpose of promoting trade between Japan and other countries and to develop better economic and trade relations between Japan and such other countries. JETRO operates in the United States under the name of Japan Trade Center and its offices here are engaged primarily in economic and market research, dissemination of economic and trade information on Japan as well as trade show participation and its functions are believed to be similar to those of the United States Trade Center (of the United States Department of Commerce) in Japan and other foreign countries.

Some of JETRO's employees are drawn from local governmental units including those listed above. Some of such employees drawn from local government units are assigned to work in some of the branch offices of JETRO in the United States. Such persons are employees of JETRO and engage in a variety of activities in the same manner as other JETRO employees.

Because the various local governments in general have an interest in the trade and business information gathered by JETRO through its branch offices in the United States, they are among the recipients in Japan of such information disseminated by JETRO. Such information is principally used by the local governments for dissemination to companies which qualify as small businesses in their area. Such small businesses generally do not have the means or resources to gather such business information on their own as do larger companies. JETRO employees who have had prior experience with businesses in the areas of such local governments, because of their familiarity with them, may be called upon in connection with their other duties to gather information for dissemination through JETRO to such governments. At all times, however, they act as employees of JETRO and do not represent

Schedule I

Page - 2

these governments as foreign agents in the United States. The local governments generally make annual contributions to JETRO for the purpose of reimbursing JETRO for expenses incurred in carrying out its functions.

SCHEDULE II  
Activities

1) Research Department - Conducted research in foreign trade in the United States.

2) PR and Exhibition Department

October

- (1) Held third discussion meeting with Chicago Council on Foreign Relations on "U.S.-Japan Trade Relations".
- (2) Held seminar with The West Michigan World Trade Club (Kalamazoo, Michigan)  
Title - "Exporting to Japan"

November

- (1) Held 2nd seminar with U.S. Department of Commerce in Minneapolis, Minnesota.  
Title - "Exporting to Japan"
- (2) Attended luncheon seminar sponsored by Japan America Society
- (3) Speech was given by Mr. Shuji Ogawa, Executive Director at the Northwestern University on "Japan's Import Policy".
- (4) Issued news-letter "Hot Line" (October-November)

December

- (1) Speech was given by Mr. Yoshiharu Nishikawa, Chief Executive Director at the National Farmers Organization's annual meeting in Omaha, Nebraska on "Outline of U.S. Import of Agriculture"
- (2) "Decision Making In Japan" program co-sponsored with U.S.-Japan Society
- (3) Speech was given at Illinois Benedictine College's morning seminar by Mr. Nishikawa on "U.S.-Japan Trade Relations".
- (4) Speech was given by Mr. Ogawa at the Kansas Farm Bureau's annual meeting on "U.S.-Japan Agriculture Trade".

January

- (1) Held fourth discussion meeting with Chicago Council on Foreign Relations on "U.S.-Japan Trade Relations".
- (2) Speech was given by Mr. Ogawa at Harvard University Law School on "Japan Import Policy"

February

- (1) "Japan Trade Policy" speech given at Northwestern University for the executive Master's program by Mr. Ogawa.
- (2) Held seminar with Japan America Society on "U.S.-Japan Agreements on Trade"

February

- (3) News-letter "Hot Line" issued. (January-February)

March

- (1) Held seminar with U.S. Department of Commerce in Milwaukee, Wisconsin on "Exporting to Japan" and Cincinnati, Ohio and also in Indianapolis, Indiana.
  - (2) Held seminar and trade negotiation meeting when "Export Promotion" mission was here from Japan with U.S. Department of Commerce.
  - (3) Speech was given by Mr. Nishikawa at Governor's International Trade Workshop in North Dakota on "Japan as an Export Market".
- 3) Osaka - As an inquiry department, gave out information and publicity materials of Japanese merchandise and Japanese companies to those who inquired about this type of informations.

SCHEDULE III

Remittance from the Japan External Trade Organization, Tokyo, Japan for maintenance of Japan Trade Center, Chicago. (Latest semiannual fiscal period - from October, 1977 to March, 1978)

(JETRO)

October, 1977	\$ 59,488.93
November, "	52,992.18
December, "	110,937.31
January, 1978	15,270.95
February, "	57,471.32
March, "	90,344.19
	<u>\$ 386,504.88</u>

(Osaka)

November, 1977 \$ 42,416.43

SCHEDULE IV (A)  
(JETRO)

(October, 1977 --- March, 1978)

1) General Office Expenses -

\$ 295,306.79

-Rent

T.B.Z. Realty & Management Corp.

36,137.22

-Salary - Staff & Local

195,016.98

Staff

Y. Nishikawa	24,464.52
N. Hatakeyama	22,891.01
R. Matsuo	17,502.07
T. Koyanagi	15,805.04
S. Kiuchi	159.25
N. Otera	12,013.12
S. Saito	15,997.46
T. Tamura	17,575.66
Y. Taguchi	12,444.85

\$ 138,852.98

Local

R. Filson	10,360.00
Y. Iwamuro	6,860.00
P. Noga	5,040.00
K. Odani	4,550.00
M. Coble	2,720.00
K. Kodner	1,247.00
L. Reising	4,492.00
P. Vehlow	9,415.00
S. Thomas	6,300.00
A. Ijichi	5,180.00

\$ 56,164.00

Schedule IV  
Page - 2

-Lawyer' fee	Mr. Thomas Hiura	639.78
-Garage Rental	T.B.Z. Realty & Management Corp.	1,560.00
-Electric, service, etc.	T.B.Z. Realty & Management Corp.	3,863.17
-Memberships	Japanese Chamber of Commerce & Industry of Cgo., Illinois Athletic Club, Rotary Club, Lake Point- Tower Club, Seventy-one Club	2,205.00
-Insurance	Honda & Associates, American Insurance Consultants, Inc.	2,810.36
-Subscriptions	Henshaw Newspaper Delivery, OCS America, Inc., Dun & Bradstreet, Wall Street Journal	2,704.65
-Communications	Illinois Bell Telephone Co., ITT World Communications- Inc., Western Union, Pitney Bowes, U.S. Post Office, 11,665.04 U.S. Leasing Corp.	
-Meeting/conference, entertainment	Illinois Athletic Club, Fuji Restaurant, Kamehachi of Tokyo, etc.	3,047.76
-Luncheon Meetings	Japan America Society, Chicago Association of Commerce & Industry	175.00
-Reception	Mid-America Club	8,603.71
-Temporary Help	Mrs. Ueshima	2,861.09
-Bus Service	Sugano Travel Service	1,737.53

Schedule IV  
Page ~ 3

-Travel

Yamada Travel Service, staff

5,617.76

-Gasoline

Amoco Oil Co.

1,165.58

-Office Equipment

Midwest Visual Equipment Co., Utility Stationery Store, Horder

1,656.59

-Wall Covering

Stevens Exhibits/Displays, Inc.

4,740.25

-Miscellaneous

Xerox Corp., Cosmopolitan Textile Rental Service, ~~White-Way Sign~~, Amling's, B & F Coffee Service, Utility Stationery Store, Horder, Tru-Tone Litho

9,099.32

2) Research Department

\$ 60,805.91

-Marketing Research

Markeron Associates

17,750.00

41,800.00

Lester B. Knight & Associates

10,000.00

Dr. Ronald Miller

7,700.00

Mr. Toshio Obi

4,000.00

Industrial Marketing Research

1,350.00

Mr. Konishi

1,000.00

-Subscriptions

Daily Report for Executives, Ward's Automotive Reports, Moody's Industrial, U.S. Trade Japan Trade Counsul, Federal Register, etc.

4,882.90

-Membership

Rotary Club, Chicago Council on Foreign Relations,

170.00

-Meeting/conference, entertainment

Illinois Athletic Club, Fuji Restaurant, Lake Point Tower, Hana East

2,290.09

-Luncheon Meeting

Executive Club of Chicago

121.50

-Interpreter

480.68

-Travel

Yamada Travel Service, staff

2,686.49

Schedule IV  
Page - 4

-Transportation	Avis, Taxis, Parkings	1,045.03
-Communications	Illinois Bell Telephone Co., ITT World Communications, Inc., U.S. Post Office	3,848.31
-Miscellaneous		3,480.91

3) PR & Exhibition Department

-PR Agent fee	International Marketing Center, Ltd.	16,500.00
-Production fee	International Marketing Center, Ltd.	7,596.34
-Film Distribution	Modern Talking Picture Service	1,367.90
-Electric (Showroom)	T.B.Z. Realty & Management Corp., White Way Sign	2,703.89
-Luncheon, Dinner Meeting	International Trade Club of Chicago, Japan America Society, Chicago Association of Commerce & Industry	1,254.00
-Meeting/conference, Entertainment	Illinois Athletic Club, Fuji Restaurant, Hana East	2,439.36
-Subscription	Successful Meeting, Convention Dates	100.00
-Communications	Illinois Bell Telephone Co., ITT World Communications, Inc.	1,691.28
-Travel	Yamada Travel Service, staff	4,286.04
-Editing & Production (Summary book)	International Marketing Center, Ltd.	7,000.00

\$ 62,629.19

Schedule IV  
Page - 5

-Export to Japan -  
Seminar

7,028.28

Space fee - International Marketing Center,  
Ltd. 577.50

Reception - Kamehachi of Tokyo 2,000.00  
Limousine service - Shoemaker Limousine-  
Service, Sugano Travel - 1,550.00

Service

Temporary help - Mrs. Ueshima 480.00

Travel - Yamada Travel Service, staff 1,225.05

Photo Processing - Mid-West Photo Supply,  
Metro Aerial Photos 360.90

Others 834.83

-Tech Expo '78 Stevens Exhibits/Displays Inc. 6,509.00  
(Materials, labor, etc.)

-Entrance fee International Machine Tool Builder's Assn. 608.00  
(for exhibit)

-Custom Clearance, etc. Gallagher & Ascher Co. 1,047.74

-Miscellaneous 2,497.36

TOTAL EXPENDITURES ----- \$ 418,741.89

SCHEDULE IV (B)  
(Osaka)

October, 1977 --- March, 1978

-Salary - Staff & Local		\$ 26,036.72
Staff	G. Ishikawa	11,424.66
	T. Fujimoto	7,752.06
Local	J. Porto	6,860.00
-Office rental, utility	T.B.Z. Realty & Management Corp.	2,120.06
-Communications	Illinois Bell Telephone Co., ITT World Communications, Inc., Western Union, U.S. Post Office	2,240.74
-Conference/meeting, entertainment		829.07
-Legal fee	Mr. Thomas Hiura	127.50
-Gasoline, car maintenance, insurance,	Amoco Oil Co., Picadilly Garage, Honda & Associates	1,483.63
-Travel		1,972.34
-Memberships	Japanese Chamber of Commerce & Industry of Chicago, Chicago Convention & Tourist Inc.	850.00
-Subscriptions		1,224.14
-Supply, etc.	Xerox Corp., I.B.M., Pitney Bowes, Utility Stationery-Store	1,128.34
-Research	Japan Business Service Inc.	4,000.00
-Miscellaneous		2,349.06

TOTAL EXPENDITURE ----- \$ 44,361.60

UNITED STATES DEPARTMENT OF JUSTICE  
REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D. C. 20530

RECEIVED  
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CRIMINAL DIVISION

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes           x           or No                                 

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes                                  or No                                 

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

                                  
Signature

August 2, 1978

Date

Yoshiharu Nishikawa

Please type or print name of  
signatory on the line above

Chief Executive Director

Title